

STRATEGIC PLAN 2014 - 2018

**WINE GRAPES MARKETING BOARD
NEW SOUTH WALES RIVERINA**

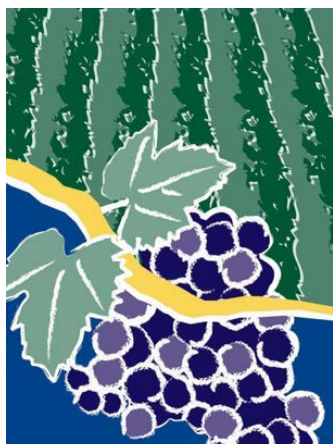


**STRATEGIC OPERATIONS PLAN
2014 - 2018
OPERATING BUDGET
2014**



Riverina
**WINE GRAPES
MARKETING BOARD**

WINE GRAPES MARKETING BOARD
STRATEGIC OPERATIONS PLAN
2014 - 2018
OPERATING BUDGET
2014



Riverina
WINE GRAPES
MARKETING BOARD

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BOARD OFFICES

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BOARD EXECUTIVE MEMBERS & STAFF

Chairman

Bruno Brombal
 Mobile: 0429 630 465

Deputy Chairman

Robert Bellato
 Mobile: 0408 477 210

Chief Executive Officer

Brian Simpson
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ACRONYMS USED IN THIS DOCUMENT

AWRI	Australian Wine Research Institute
CoC	Code of Conduct
GIS	Geographical Information System
GST	Goods and Services Tax
GWRDC	Grape & Wine Research & Development Corp.
HACCP	Hazards Analysis of Critical Control Points
IREC	Irrigation Research & Extension Committee
MIA	Murrumbidgee Irrigation Area
NSW	New South Wales
NSWWIA	NSW Wine Industry Association
PHA	Plant Health Australia
R&D	Research & Development
RIVIT	Riverina Viticulturists
RWA	Riverina Winemakers Association
RWIF	Riverina Wine Industry Forum
WFA	Winemakers' Federation of Australia
WGGA	Wine Grape Growers Australia
WGMB	Wine Grapes Marketing Board

NOTICE OF MEETING TO APPROVE PLAN AND 2014 BUDGET

2014 - 2018 Strategic Operations Plan Presentation
and the 2014 Operating Budget Meeting
Thursday 21st November 2013
Yoogali Club, Yoogali NSW
Commencing at 7:30pm

Apologies to the Wine Grapes Marketing Board

Riverina - Wine Grapes Marketing Board

Strategic Operations Plan 2014 - 2018

Preface

The following strategic operations plan is written in accordance with the requirements of *Section 15* of the *Agricultural Industry Services Act 1998*.

The Wine Grapes Marketing Board (Board) is constituted under the *Agricultural Industry Services Regulation 2009*.

Agricultural Industry Services

The Board is constituted to provide the following Agricultural Industry Services to winegrape producers in the area covered by the City of Griffith and the Local Government Areas of Leeton, Carrathool and Murrumbidgee.

- (a) the development of a code of conduct for contract negotiations between wine grape growers and wineries,
- (b) the development of draft contract provisions with respect to the sale of MIA wine grapes to wineries, including provisions with respect to:
 - (i) the prices to be paid by wineries, and
 - (ii) the terms and conditions of payment to be observed by wineries,in relation to MIA wine grapes delivered to them by wine grape growers,
- (c) the promotion of private contracts for the sale of MIA wine grapes to wineries by wine grape growers,
- (d) the collection and dissemination of market and industry information, including the production and publication of indicator prices for MIA wine grapes grown in the Board's area of operations,
- (e) the conduct of research and development into plant health in relation to wine grapes,
- (f) the provision of education and training in relation to wine grape production and marketing,
- (g) the promotion (in association with organisations representing wineries) of wine made from MIA wine grapes,
- (h) the promotion of regional industry, including regional winemaking, within the Board's area of operations,
- (i) the representation of the wine grape industry in relation to the matters referred to in paragraphs (a)–(h).

This strategic plan has been developed by the Board to enable growers the ability to view the activities and functions of the Board (cost \$4.40 inc GST per report, 400 printed). The budgets for each service listed has been developed by the Board and growers are able to view these individual budgets on request. To account for expense items that apply to all services listed in this plan (eg. Insurances, rates, Board allowances and superannuation, statutory audit fees, depreciation and fringe benefits tax) these have been apportioned equally across all tasks.

To fund the agricultural industry services the Board places a charge on all wine grape production on a per tonne basis. The charge is only applied to the class of primary producers for which the Board is constituted (according to legislation). The charge is set by producers at a properly constituted meeting convened for the purposes of approving the expenditure of the Board against the activities and services proposed in the detailed budget contained within this document. The Board is proposing that the charge remain at \$3.90 per tonne (fresh weight) on the sold production (wine, must, juice of wine spirit) of constituted growers.

Growers are invited to meet on Thursday 21st November 2013 at the Yoogali Club, Yoogali commencing at 7:30pm to approve the plan. Queries or any apologies can be made to the Board.

- 2014 PROPOSED ACTIVITIES -

INDUSTRY SERVICE	FUNCTION - TASK - ACTIVITY	COST
Development of a Code of Conduct for contract negotiations and draft contract provisions	Participate in the Wine Industry Code of Conduct committee (CoC).	\$60,649
	Fund the management of the Wine Industry Code of Conduct.	
	Provide comment on current contracts for growers and industry.	
	Research the implementation a Co-operative for the region	
Information Collection, Dissemination and Transfer	Subscribe to industry publications for all constituted producers (12 per year).	\$149,333
	Production of regional industry newsletter (6 times per year).	
	Maintenance of a regional website for industry (ongoing).	
	Regional Grape Grower Association Support.	
	Maintenance of online regional wine grape sale index.	
	Attendance of NSW Wine Industry Association meetings.	
	Attendance of national industry committees.	
	Attendance at NSW Irrigators, National Irrigators & IREC Meetings.	
	Liaison with NSW Industry & Investment Department.	
	Attendance of industry conferences and seminars.	
	Subscribe to industry journals, newsletters and magazines.	
	Publication of Statutory WGMB Annual Report.	
	Conduct of grower meetings (Annual General, Special & Budget meetings).	
	Hold meetings with the RWA via the RWIF (Forum).	
	Develop Growers social media awareness and adoption	
	Develop a contacts database for all growers	
Conduct Regular Meetings with Regional Wineries		
Price Information and Communication/ Wineries	Collate and disseminate winery price lists.	\$3,433
	Publish WA price reports for Riverina region.	
Research, Development and Extension in Vine Health and Environmental matters	Conduct of RIVIT meetings on an as needs basis.	\$291,235
	Conduct wine grape laboratory sampling service and grape maturity testing.	
	Liaison with Industry on vine health, biosecurity and vine health issues.	
	Attendance at NSWWIA meetings on R&D Priorities.	
	Maintain a regional weather station monitoring network service for growers.	
	Drift/Disease/Weather Assessment of vineyards (on a needs basis).	
	Development, sponsorship and conduct of grower field days.	
	HACCP Management and GIS System Updates.	
	Development of Research proposals for the region.	
	Production, publication and distribution of Riverina Spray Diary.	
	Provide grower viticultural advice and support.	
	Assist in the management of regional Vine Improvement.	
	GWRDC (Grassroots 13/14) Vineyard Mulch Trial & Demonstration.	
	GWRDC (Grassroots 13/14) Fertiliser Performance.	
	GWRDC (Grassroots 13/14) Colour Development Trials & Demo Blocks.	
	GWRDC (Grassroots 13/14) Trunk Disease Management Workshop.	
	GWRDC (Grassroots 13/14) Bird Control Factsheet.	
	GWRDC (Grassroots 13/14) Vineyard Sunburn Management Evaluation.	
	GWRDC (Grassroots 13/14) Brassica Bio-fumigation Demonstration Block.	
GWRDC (Grassroots 13/14) Weed Control Workshop.		
GWRDC (Grassroots 13/14) Precision Viticulture.		

- 2014 PROPOSED ACTIVITIES -

INDUSTRY SERVICE	FUNCTION - TASK - ACTIVITY	COST
Regional Promotion and increased GI labelling of Riverina wines	Fund Tourism Touchscreens (interactive information for tourists Aus/NZ).	\$66,435
	Maintenance of regional wine displays.	
	Promotion of the region at industry functions.	
	Develop media exposure of the region.	
Regional Representation of wine grape growers and industry	Develop submissions to Government (Federal, State and Local) as required.	\$40,698
	National and State Irrigators Council membership (water issues).	
	Liaison with National Industry Bodies (WGGA, WA, AWRI, WFA, PHA)	
	Conduct media announcements to public and growers.	
	NSW Wine Industry Association membership.	
	NSW Farmers Association & NSW Business Chamber membership.	
Operational	Australian Society of Viticulture and Oenology meetings and membership.	\$348,988
	Manage the payment of Board fees and charges.	
	Compliance with Statutory obligations.	
	Conduct and minute Board meetings.	
	Maintenance of current office facilities, assets and accounts.	
	Board and Staff training provision.	
TOTAL BUDGETED EXPENDITURE		\$960,773
BUDGETED INCOME		
Board Fees (\$3.90 per tonne 225,000 tonnes - constituted growers)		\$877,500
Interest from Banks		\$70,000
Proceeds from Sale of Assets		\$44,000
GWRDC Grants (Grassroots)		\$125,000
Sundries		\$20,910
TOTAL INCOME		\$1,137,410
2014 SURPLUS (DEFICIT)		\$176,637
Comments:		

- 2015 PROPOSED ACTIVITIES -

INDUSTRY SERVICE	FUNCTION - TASK - ACTIVITY	COST
Development of a Code of Conduct for contract negotiations and draft contract provisions	Participate in the Wine Industry Code of Conduct committee (CoC).	\$64,000
	Fund the management of the Wine Industry Code of Conduct.	
	Provide comment on current contracts for growers and industry.	
	Promote the implementation of a Co-operative for the region	
Information Collection, Dissemination and Transfer	Subscribe to industry publications for all constituted producers (12 per year).	\$160,000
	Production of regional industry newsletter (6 times per year).	
	Maintenance of a regional website for industry (ongoing).	
	Regional Grape Grower Association Support.	
	Maintenance of online regional wine grape sale index.	
	Attendance of NSW Wine Industry Association meetings.	
	Attendance of national industry committees.	
	Attendance at NSW Irrigators Council and National Irrigators Meetings.	
	Liaison with NSW Department of Primary Industries.	
	Attendance of industry conferences and seminars.	
	Subscribe to and attend meetings of NSW Business Chamber.	
	Subscribe to industry journals, newsletters and magazines.	
	Publication of Statutory WGMB Annual Report.	
	Conduct of grower meetings (Annual General, Special & Budget meetings).	
Hold meetings with the RWA via the RWIF (Forum).		
Price Information and Communication/ Wineries	Collate and disseminate winery price lists.	\$7,500
	Publish WA price reports for Riverina region.	
Research, Development and Extension in Vine Health and Environmental matters	Conduct of RIVIT meetings on an as needs basis.	\$295,000
	Conduct wine grape laboratory sampling service.	
	Liaison with Industry on vine health & biosecurity issues.	
	Liaison with Industry on R&D priorities.	
	Attendance at NSWWIA meetings on R&D Priorities.	
	Maintain a regional weather station monitoring network service for growers.	
	Drift/Disease/Weather Assessment of vineyards (on a needs basis).	
	Development, sponsorship and conduct of grower field days.	
	HACCP Management and GIS System Updates.	
	Production, publication and distribution of Riverina Spray Diary.	
	Provide grower viticultural advice and support.	
	Assist in the management of regional Vine Improvement	
GWRDC (Grassroots 14/15) Program work - TO BE ADVISED		

- 2015 PROPOSED ACTIVITIES -

INDUSTRY SERVICE	FUNCTION - TASK - ACTIVITY	COST	
Regional Promotion and increased GI labelling of Riverina wines	Fund Tourism Touchscreens (interactive information for tourists Aus/NZ).	\$67,000	
	Maintenance of wine displays (Griffith Airport & Leeton Visitors Centre).		
	Promotion of the region at industry functions.		
	Develop media exposure of the region.		
Regional Representation of wine grape growers and industry	Develop submissions to Government (Federal, State and Local) as required.	\$41,000	
	National and State Irrigators Council membership (water issues).		
	Liaison with National Industry Bodies (WGGA, WA, AWRI, WFA, PHA)		
	Conduct media announcements to public and growers.		
	NSW Wine Industry Association membership.		
	NSW Farmers Association membership.		
Operational	Australian Society of Viticulture and Oenology meetings and membership	\$308,000	
	Manage the payment of Board fees and charges.		
	Compliance with Statutory obligations.		
	Conduct and minute Board meetings.		
	Maintenance of current office facilities, assets and accounts.		
TOTAL BUDGETED EXPENDITURE	Board and Staff training provision.	\$922,500	
	BUDGETED INCOME		
	Board Fees (\$3.90 per tonne 225,000 tonnes - constituted growers)		\$877,500
	Interest from Banks		\$70,000
	Proceeds from Sale of Assets		\$22,000
GWRDC Grants (Grassroots)	\$125,000		
Sundries	\$20,000		
TOTAL INCOME	\$1,114,500		
2015 SURPLUS (DEFICIT)	\$192,000		
Comments:			

- 2016 PROPOSED ACTIVITIES -

INDUSTRY SERVICE	FUNCTION - TASK - ACTIVITY	COST
Development of a Code of Conduct for contract negotiations and draft contract provisions	Participate in the Wine Industry Code Management Committee (CMC).	\$65,000
	Fund the management of the Wine Industry Code of Conduct.	
	Provide comment on current contracts for growers and industry.	
	Implement a Co-operative for the region	
Information Collection, Dissemination and Transfer	Subscribe to industry publications for all constituted producers (12 per year).	\$162,000
	Production of regional industry newsletter (6 times per year).	
	Maintenance of a regional website for industry (ongoing).	
	Regional Grape Grower Association Support.	
	Maintenance of online regional wine grape sale index.	
	Attendance of NSW Wine Industry Association meetings.	
	Attendance of national industry committees.	
	Attendance at NSW Irrigators Council and National Irrigators Meetings.	
	Liaison with NSW Department of Primary Industries.	
	Attendance of industry conferences and seminars.	
	Subscribe to and attend meetings of NSW Business Chamber.	
	Subscribe to industry journals, newsletters and magazines.	
	Publication of Statutory WGMB Annual Report.	
	Conduct of grower meetings (Annual General, Special & Budget meetings).	
Hold meetings with the RWA via the RWIF (Forum).		
Price Information and Communication/ Wineries	Collate and disseminate winery price lists.	\$7,500
	Publish WA price reports for Riverina region.	
Research, Development and Extension in Vine Health and Environmental matters	Conduct of RIVIT meetings on an as needs basis.	\$298,000
	Conduct wine grape laboratory sampling service.	
	Liaison with Industry on vine health & biosecurity issues.	
	Liaison with Industry on R&D priorities.	
	Attendance at NSWWIA meetings on R&D Priorities.	
	Maintain a regional weather station monitoring network service for growers.	
	Drift/Disease/Weather Assessment of vineyards (on a needs basis).	
	Development, sponsorship and conduct of grower field days.	
	HACCP Management and GIS System Updates.	
	Production, publication and distribution of Riverina Spray Diary.	
	Provide grower viticultural advice and support.	
	Assist in the management of regional Vine Improvement	
GWRDC (Grassroots 15/16) Program work - TO BE ADVISED		

- 2016 PROPOSED ACTIVITIES -

INDUSTRY SERVICE	FUNCTION - TASK - ACTIVITY	COST
Regional Promotion and increased GI labelling of Riverina wines	Fund Tourism Touchscreens (interactive information for tourists Aus/NZ).	\$67,000
	Maintenance of wine displays (Griffith Airport & Leeton Visitors Centre).	
	Promotion of the region at industry functions.	
	Develop media exposure of the region.	
Regional Representation of wine grape growers and industry	Develop submissions to Government (Federal, State and Local) as required.	\$42,000
	National and State Irrigators Council membership (water issues).	
	Liaison with National Industry Bodies (WGGA, WA, AWRI, WFA, PHA)	
	Conduct media announcements to public and growers.	
	NSW Wine Industry Association membership.	
	NSW Farmers Association membership.	
	Australian Society of Viticulture and Oenology meetings and membership	
	Manage the payment of Board fees and charges.	
Operational	Compliance with Statutory obligations.	\$348,000
	Conduct and minute Board meetings.	
	Maintenance of current office facilities, assets and accounts.	
	Board and Staff training provision.	
TOTAL BUDGETED EXPENDITURE		\$970,100
BUDGETED INCOME		
Board Fees (\$3.90 per tonne 230,000 tonnes - constituted growers)		\$897,000
Interest from Banks		\$72,000
Proceeds from Sale of Assets		\$48,000
GWRDC Grants (Grassroots)		\$125,000
Sundries		\$20,000
TOTAL INCOME		\$1,162,000
2016 SURPLUS (DEFICIT)		\$191,900
Comments:		

- 2017 PROPOSED ACTIVITIES -

INDUSTRY SERVICE	FUNCTION - TASK - ACTIVITY	COST
Development of a Code of Conduct for contract negotiations and draft contract provisions	Participate in the Wine Industry Code Management Committee (CMC).	\$65,000
	Fund the management of the Wine Industry Code of Conduct.	
	Provide comment on current contracts for growers and industry.	
	Manage a Co-operative for the region	
Information Collection, Dissemination and Transfer	Subscribe to industry publications for all constituted producers (12 per year).	\$164,000
	Production of regional industry newsletter (6 times per year).	
	Maintenance of a regional website for industry (ongoing).	
	Regional Grape Grower Association Support.	
	Maintenance of online regional wine grape sale index.	
	Attendance of NSW Wine Industry Association meetings.	
	Attendance of national industry committees.	
	Attendance at NSW Irrigators Council and National Irrigators Meetings.	
	Liaison with NSW Department of Primary Industries.	
	Attendance of industry conferences and seminars.	
	Subscribe to and attend meetings of NSW Business Chamber.	
	Subscribe to industry journals, newsletters and magazines.	
	Publication of Statutory WGMB Annual Report.	
	Conduct of grower meetings (Annual General, Special & Budget meetings).	
Hold meetings with the RWA via the RWIF (Forum).		
Price Information and Communication/ Wineries	Collate and disseminate winery price lists.	\$7,500
	Publish WA price reports for Riverina region.	
Research, Development and Extension in Vine Health and Environmental matters	Conduct of RIVIT meetings on an as needs basis.	\$300,000
	Conduct wine grape laboratory sampling service.	
	Liaison with Industry on vine health & biosecurity issues.	
	Liaison with Industry on R&D priorities.	
	Attendance at NSWVIA meetings on R&D Priorities.	
	Maintain a regional weather station monitoring network service for growers.	
	Drift/Disease/Weather Assessment of vineyards (on a needs basis).	
	Development, sponsorship and conduct of grower field days.	
	HACCP Management and GIS System Updates.	
	Production, publication and distribution of Riverina Spray Diary.	
	Provide grower viticultural advice and support.	
	Assist in the management of regional Vine Improvement.	
GWRDC (Grassroots 16/17) Program work - TO BE ADVISED.		

- 2017 PROPOSED ACTIVITIES -

INDUSTRY SERVICE	FUNCTION - TASK - ACTIVITY	COST
Regional Promotion and increased GI labelling of Riverina wines	Fund Tourism Touchscreens (interactive information for tourists Aus/NZ).	\$68,000
	Maintenance of wine displays (Griffith Airport & Leeton Visitors Centre).	
	Promotion of the region at industry functions.	
	Develop media exposure of the region.	
Regional Representation of wine grape growers and industry	Develop submissions to Government (Federal, State and Local) as required.	\$42,000
	National and State Irrigators Council membership (water issues).	
	Liaison with National Industry Bodies (WGGA, WA, AWRI, WFA, PHA)	
	Conduct media announcements to public and growers.	
	NSW Wine Industry Association membership.	
	NSW Farmers Association membership.	
	Australian Society of Viticulture and Oenology meetings and membership	
	Manage the payment of Board fees and charges.	
Operational	Compliance with Statutory obligations.	\$309,000
	Conduct and minute Board meetings.	
	Maintenance of current office facilities, assets and accounts.	
TOTAL BUDGETED EXPENDITURE		\$932,600
BUDGETED INCOME		
Board Fees (\$3.90 per tonne 230,000 tonnes - constituted growers)		\$897,000
Interest from Banks		\$70,000
Proceeds from Sale of Assets		\$22,000
GWRDC Grants (Grassroots)		\$125,000
Sundries		\$20,000
TOTAL INCOME		\$1,134,000
2017 SURPLUS (DEFICIT)		\$201,400
Comments:		

- 2018 PROPOSED ACTIVITIES -

INDUSTRY SERVICE	FUNCTION - TASK - ACTIVITY	COST
Development of a Code of Conduct for contract negotiations and draft contract provisions	Participate in the Wine Industry Code Management Committee (CMC).	\$66,000
	Fund the management of the Wine Industry Code of Conduct.	
	Provide comment on current contracts for growers and industry.	
	Manage a Co-operative for the region.	
Information Collection, Dissemination and Transfer	Subscribe to industry publications for all constituted producers (12 per year).	\$164,000
	Production of regional industry newsletter (6 times per year).	
	Maintenance of a regional website for industry (ongoing).	
	Regional Grape Grower Association Support.	
	Maintenance of online regional wine grape sale index.	
	Attendance of NSW Wine Industry Association meetings.	
	Attendance of national industry committees.	
	Attendance at NSW Irrigators Council and National Irrigators Meetings.	
	Liaison with NSW Department of Primary Industries.	
	Attendance of industry conferences and seminars.	
	Subscribe to and attend meetings of NSW Business Chamber.	
	Subscribe to industry journals, newsletters and magazines.	
	Publication of Statutory WGMB Annual Report.	
	Conduct of grower meetings (Annual General, Special & Budget meetings).	
Hold meetings with the RWA via the RWIF (Forum).		
Price Information and Communication/ Wineries	Collate and disseminate winery price lists.	\$7,500
	Publish WA price reports for Riverina region.	
Research, Development and Extension in Vine Health and Environmental matters	Conduct of RIVIT meetings on an as needs basis.	\$300,000
	Conduct wine grape laboratory sampling service.	
	Liaison with Industry on vine health & biosecurity issues.	
	Liaison with Industry on R&D priorities.	
	Attendance at NSWVIA meetings on R&D Priorities.	
	Maintain a regional weather station monitoring network service for growers.	
	Drift/Disease/Weather Assessment of vineyards (on a needs basis).	
	Development, sponsorship and conduct of grower field days.	
	HACCP Management and GIS System Updates.	
	Production, publication and distribution of Riverina Spray Diary.	
	Provide grower viticultural advice and support.	
	Assist in the management of regional Vine Improvement.	
GWRDC (Grassroots 17/18) Program work - TO BE ADVISED		

- 2018 PROPOSED ACTIVITIES -

INDUSTRY SERVICE	FUNCTION - TASK - ACTIVITY	COST
Regional Promotion and increased GI labelling of Riverina wines	Fund Tourism Touchscreens (interactive information for tourists Aus/NZ).	\$80,000
	Maintenance of wine displays (Griffith Airport & Leeton Visitors Centre).	
	Promotion of the region at industry functions.	
	Develop media exposure of the region.	
Regional Representation of wine grape growers and industry	Develop submissions to Government (Federal, State and Local) as required.	\$54,000
	National and State Irrigators Council membership (water issues).	
	Liaison with National Industry Bodies (WGGA, WA, AWRI, WFA, PHA)	
	Conduct media announcements to public and growers.	
	NSW Wine Industry Association membership.	
	NSW Farmers Association membership.	
	Australian Society of Viticulture and Oenology meetings and membership	
	Manage the payment of Board fees and charges.	
Operational	Compliance with Statutory obligations.	\$311,000
	Conduct and minute Board meetings.	
	Maintenance of current office facilities, assets and accounts.	
TOTAL BUDGETED EXPENDITURE		\$970,600
BUDGETED INCOME		
Board Fees (\$3.90 per tonne 235,000 tonnes - constituted growers)		\$916,500
Interest from Banks		\$70,000
Proceeds from Sale of Assets		\$48,000
GWRDC Grants (Grassroots)		\$125,000
Sundries		\$20,000
TOTAL INCOME		\$1,179,500
2018 SURPLUS (DEFICIT)		\$208,900
Comments:		

- 2014 FINANCIAL YEAR PROPOSED OPERATING BUDGET -

BUDGETED INCOME	\$
Charges (\$3.90 per tonne on 225,000 tonnes) - constituted growers	877,500
Interest from Bank Accounts	70,000
Proceeds from Sale of Assets	44,000
Income from Operating Activities (Sundries)	20,910
GWRDC Grant (Grassroots)	125,000
TOTAL INCOME	1,137,410
BUDGETED OPERATING EXPENDITURE	
Accountancy Fees	10,000
Advertising Activities	61,800
Agency Expense (Collection fee charged by wineries 5%)	30,000
Audit Fees - Statutory	18,500
Bank Fees and Charges	950
Board Fees and Allowances	52,000
Computer Expenses	7,370
Conferences/Seminars	2,300
Consultancy Costs (R&D Project work conducted by relevant consultants)	24,500
Depreciation Expense	42,000
Donations	17,000
Fringe Benefits Tax	4,600
Industry Functions	11,475
Insurance	16,700
Legal Fees	7,500
Motor Vehicle Operating Expenses (fuel, registration, etc)	8,300
Point of Access Office Expenses	10,500
Postage	14,530
Printing and Stationery	13,710
Provision for Annual Leave	4,000
Provision for Long Service Leave	2,200
Rates	2,200
Research Consumables	4,000
Research Payments	75,270
Salaries and Wages	279,644
Sponsorship	10,000
Staff Training	2,500
Subscription: Wine Grape Growers Australia - project funding	51,818
Subscription: Magazines Subscription for Growers	12,000
Subscription: Irrigation Representation and Sundries	7,931
Subscription: NSW Wine Industry Association	10,000
Sundry Expenses	250
Superannuation (includes \$2,768 of Board Executive Member super.)	28,984
Telephone	6,705
Travelling Expenses	21,535
SUB-TOTAL	872,773
BUDGETED CAPITAL EXPENDITURE	
Motor vehicle (replacement of 2 vehicles)	78,000
Office, Computer & Research Equipment	10,000
SUB-TOTAL	88,000
TOTAL EXPENDITURE	960,773
SURPLUS	176,637

- NOTES -



**RIVERINA
WINE GRAPES MARKETING BOARD
REPRESENTING GROWERS
WITHIN THE CITY OF GRIFFITH
AND LOCAL GOVERNMENT AREAS OF LEETON,
CARRATHOOL AND MURRUMBIDGEE**

182 Yambil Street (PO Box 385)
GRIFFITH NSW 2680
Phone: (02) 6962 3944
Fax: (02) 6962 6103
Email: board@wgmb.net.au
Website: www.wgmb.net.au
Office Hours: 8:30am - 5:00pm Mon - Fri