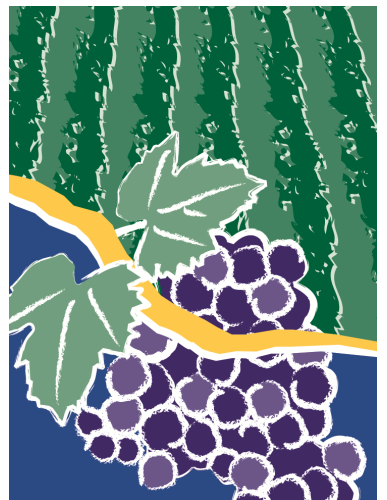


# STRATEGIC PLAN 2026 - 2030

## Riverina Winegrape Growers NEW SOUTH WALES

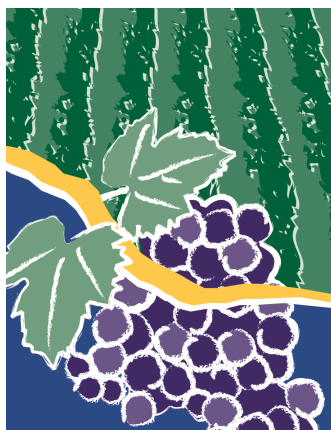


## STRATEGIC OPERATIONS PLAN 2026- 2030 OPERATING BUDGET 2026



*Riverina*  
**WINEGRAPE  
GROWERS**

**RIVERINA WINEGRAPE GROWERS**  
**STRATEGIC OPERATIONS PLAN**  
**2026 - 2030**  
**OPERATING BUDGET**  
**2026**



*Riverina*  
**WINEGRAPE**  
**GROWERS**

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**NOTICE OF MEETING TO APPROVE STRATEGIC PLAN AND 2026 BUDGET**

**2026 - 2030 Strategic Operations Plan Presentation  
and 2026 Budget Meeting**  
**Wednesday 15 October 2025 Yoogali Club Yoogali NSW**  
**Commencing at 7:00pm**  
**Apologies to Riverina Winegrape Growers**  
**02 6962 3944 or [board@wgmb.net.au](mailto:board@wgmb.net.au)**

**ACRONYMS USED IN THIS DOCUMENT**

**BOARD OFFICES**

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HACCP	Hazards Analysis of Critical Control Points
MIA	Murrumbidgee Irrigation Area
NSW	New South Wales
NSWDPI	NSW Department of Primary Industries
NSWWIA	NSW Wine Industry Association
R&D	Research & Development
SWA	Sustainable Winegrowing Australia

**BOARD EXECUTIVE**

<b>Chairman</b> Bruno Brombal Mobile: +61 429 630 465	<b>CEO</b> Jeremy Cass Mobile: +61 427 759 094
<b>Deputy Chairman</b> Robert Bellato Mobile: +61 408 477 210	

# Riverina Winegrape Growers Strategic Operations Plan 2026 - 2030

## Preface

This strategic operations plan is written in accordance with the requirements of *Section 15* of the *NSW Agricultural Industry Services Act 1998*.

The Wine Grapes Marketing Board (Board) is constituted under the *NSW Agricultural Industry Services Regulation 2024*.

## Area of Operations

The Area of Operation of the Board is the City of Griffith and the Local Government Areas of Leeton, Carrathool and Murrumbidgee.

## Agricultural Industry Services

- (a) the development of a code of conduct for contract negotiations between wine grape growers and wineries,
- (b) the development of draft contract provisions with respect to the sale of MIA wine grapes to wineries, including provisions with respect to:
  - (i) the prices to be paid by wineries, and
  - (ii) the terms and conditions of payment to be observed by wineries, in relation to MIA wine grapes delivered to them by wine grape growers,
- (c) the promotion of private contracts for the sale of MIA wine grapes to wineries by wine grape growers,
- (d) the collection and dissemination of market and industry information, including the production and publication of indicator prices for MIA wine grapes grown in the Board's area of operations,
- (e) the conduct of research and development into plant health in relation to wine grapes,
- (f) the provision of education and training in relation to wine grape production and marketing,
- (g) the promotion (in association with organisations representing wineries) of wine made from MIA wine grapes,
- (h) the promotion of regional industry, including regional winemaking, within the Board's area of operations,
- (i) the representation of the wine grape industry in relation to the matters referred to in paragraphs (a)–(h).

## This Strategic Plan

Developed by the Board to enable growers members the ability to view and approve the proposed activities and functions of the Board for 2026 and future years.

This this plan to account for expense items that apply to all services listed in this plan (eg. Insurances, rates, Board allowances and superannuation, statutory audit fees, depreciation and fringe benefits tax) the cost of these have been apportioned across all tasks based on the percentage of labour/wages expense.

To fund the agricultural industry services the Board places a charge on all wine grape production on a per tonne basis. **The Board is proposing that the rate remain at \$3.90 per tonne fresh weight of wine grapes on the sold production (wine, must, juice of wine spirit) of constituted growers.**

The charge is applied to the class of primary producers for which the Board in is constituted (in accordance to the legislation). The charge is approved by producers at a properly constituted meeting convened for the purposes of approving the expenditure of the Board against the activities and services proposed in this document.

**Growers are invited to meet on Wednesday 15 October 2025 at the Yoogali Club, Yoogali NSW commencing at 7:00pm to approve the plan and the 2026 budget and the levy amount to be charged.**

A dinner will be held prior to the meeting.

Queries or any apologies can be made to the Board.

## Cost of Printing

The printing was undertaken inhouse, total printing cost including paper \$1.00 inc GST per report (230 printed).

## Approval of the Plan

The Plan is to be presented to grower members and they must vote to approve at the meeting scheduled.

## 2026 ACTIVITIES

SERVICE AREA	ACTIVITY		COST
<b>Promotion of open, fair and transparent market</b>	Promote Australian Wine Industry Code of Conduct	\$2,856.97	<b>\$15,221.96</b>
	Collate and disseminate winery price lists	\$2,191.30	
	Review and provide commentary on Winery Contract Offers	\$2,142.73	
	Distribute Pricing & Market Information to members	\$1,505.63	
	Maintenance of regional wine grape sale index (as needed)	\$6,525.33	
<b>Provision and promotion of activities in relation to biosecurity, industry accreditation and best practice programs</b>	Govt & Industry liaison on vine health, biosecurity & R&D issues	\$8,785.19	<b>\$159,651.79</b>
	HACCP Management for the Riverina Winegrape Industry	\$59,068.52 99	
	Maintain and enhance the Regional Farm Mapping program	\$10,805.13	
	Production, publication and distribution of Riverina Spray Diary	\$1,119.93	
	Develop Regional Biosecurity Program with Industry Bodies	\$11,527.89	
	Development of Research, Extension Proposals for the Region	\$13,785.19	
	Provide grower viticultural advice and support	\$38,346.60	
	Assist in the management of Regional Vine Improvement	\$16,213.33	
<b>Conduct and Facilitate R&amp;D&amp;E to MIA wine grape production</b>	Conduct wine grape laboratory services	\$27,784.28	<b>44,728.99</b>
	Partial Funding of NSW DPI Development Officer Position	\$0.00	
	Maintain Weather Station Network for Riverina region	\$6,856.74	
	Provision of Extension Services to Members	\$10,087.97	
<b>Representation of the MIA Wine grape industry</b>	Membership & attendance of NSW Wine Industry Association	\$25,956.50	<b>\$115,303.18</b>
	Membership & attendance national & regional winegrape associations	\$20,284.87	
	Membership & attendance of Irrigation committees	\$8,714.10	
	NSW Farmers Assoc, Business Australia & sundry subscriptions	\$3,714.10	
	Respond to Government Inquiries and Media enquiries	\$11,106.50	
	Development & attendance of industry conf. workshop & seminars	\$23,341.89	
	Maintenance of a regional website and social media presence	\$6,142.73	
	Regional Promotion	\$16,042.50	

## 2026 ACTIVITIES

SERVICE AREA	ACTIVITY		COST
<b>Education activities and information relating to all matters</b>	Grapegrower & Winemaker monthly subscription for growers and sundry subscriptions	\$11,100.00	<b>\$65,054.28</b>
	Vine Chat - industry newsletter production (6 times per year)	\$26,098.60	
	Liaison with Regional Wineries and Grower Members	\$27,855.67	
<b>Operational Expenditure</b>	Manage Board fees & charges, authorised officers	\$89,132.16	<b>\$410,548.91</b>
	Compliance with Statutory obligations	\$104,296.43	
	Prepare papers, conduct and minute Board meetings	\$54,520.47	
	Maintenance of current office facilities, assets and accounts	\$153,468.79	
	Board and Staff training provision	\$9,131.07	

<b>TOTAL BUDGETED EXPENDITURE</b>	<b>\$970,509.11</b>
<b>BUDGETED INCOME</b>	
Board Fees (\$3.90 per tonne 200,000 tonnes - constituted growers)	<b>\$780,000</b>
Interest from Banks	<b>\$52,500</b>
Proceeds from Sale of Assets	<b>\$90,000</b>
Sundries	<b>\$52,500</b>
<b>TOTAL INCOME</b>	<b>\$975,000</b>
<b>2025 SURPLUS (DEFICIT)</b>	<b>\$4,491</b>

**Notes:** Please be advised that some decimal point rounding in the additions have occurred in this document.

## 2027 - 2030 COMMENTARY

As per the *Agricultural Industry Services Act* 1998 the Board must present a 5 year Strategic Plan each year to its members for consideration and approval. In this plan the continuation of budgeting for the years, 2026 to 2030 are presented in this Strategic Plan as a grouped up amount with ongoing declines in the financial position of the Board.

	2027	2028	2029	2030
<b>Forecast Leviable Tonnes</b>	<b>195,000t</b>	<b>190,000t</b>	<b>185,000t</b>	<b>180,000t</b>
<b>BUDGETED INCOME</b>				
Board Fees @ \$3.90 per tonne	\$760,500	\$741,000	\$721,500	\$702,000
Interest from Banks	\$40,000	\$40,000	\$40,000	\$40,000
Proceeds from Sale of Assets	\$50,000	\$55,000	\$55,000	\$60,000
Sundry Income	\$52,500	\$2,500	\$2,500	\$2,500
<b>TOTAL INCOME</b>	<b>\$903,000</b>	<b>\$838,500</b>	<b>\$819,000</b>	<b>\$804,500</b>
<b>TOTAL EXPENDITURE</b>	<b>\$898,000</b>	<b>\$920,000</b>	<b>\$932,000</b>	<b>\$933,500</b>
<b>SURPLUS (DEFICIT)</b>	<b>\$5,000</b>	<b>-\$81,500</b>	<b>-\$113,000</b>	<b>-\$129,000</b>

## 2026 FINANCIAL YEAR OPERATING BUDGET

<b>BUDGETED INCOME</b>	<b>\$</b>
Charges (\$3.90 per tonne on 200,000 tonnes) - constituted growers	780,000
Interest from Bank Accounts	52,500
Proceeds from Sale of Assets	90,000
Income from Operating Activities (Sundries)	52,500
<b>TOTAL INCOME</b>	<b>975,000</b>
<b>BUDGETED OPERATING EXPENDITURE</b>	
Accountancy Fees	17,000
Advertising	1,750
Agency Expense (Collection fee charged by wineries 5%)	39,000
Audit Fees - Statutory	20,000
Bank Fees and Charges	1,000
Board Fees and Allowances	100,000
Computer Expenses	19,000
Conferences/Seminars	5,000
Consultancy Costs (Project work conducted by relevant consultants)	7,500
Depreciation Expense	45,000
Doubtful Debt	15,000
Fringe Benefits Tax	3,000
Industry Functions	10,000
Insurance	20,000
Legal Fees	15,000
Motor Vehicle Operating Expenses (fuel, registration, etc)	11,000
Point of Access Office Expenses	14,980
Postage and Telephone	11,000
Printing and Stationery	15,500
Promotion	10,000
Provision for Annual Leave	5,612
Provision for Long Service Leave	13,000
Rates	3,800
Research Consumables	3,500
Research Payments	10,000
Return of Statutory Fees - charged on growers of less than 20 tonnes	300
Salaries and Wages	299,880
Staff and Board Training	3,000
Subscription: Magazines Subscription for Growers	10,000
Subscription: Inland Regions Alliance	2,000
Subscription: Irrigation Representation and Sundries	3,000
Subscription: NSW Wine Industry Association	12,600
Subscription: Papers, Business Australia, NSW Farmers	1,600
Sundry Expenses	5,000
Superannuation (includes \$12,000 of Board Member superannuation)	46,486
Travelling Expenses	10,000
<b>SUB-TOTAL</b>	<b>810,528</b>
<b>BUDGETED CAPITAL EXPENDITURE</b>	
Motor vehicle, Office Equipment, Computer Equipment	160,000
<b>SUB-TOTAL</b>	
<b>TOTAL EXPENDITURE</b>	<b>970,508</b>
<b>SURPLUS (DEFICIT)</b>	<b>4492</b>





**RIVERINA  
WINEGRAPE GROWERS  
REPRESENTING GROWERS  
WITHIN THE CITY OF GRIFFITH  
AND LOCAL GOVERNMENT AREAS OF  
LEETON,  
CARRATHOOL AND MURRUMBIDGEE**

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